R22 Regulation *Subject code: 4H7BA*

TKR COLLEGE OF ENGINEERING AND TECHNOLOGY

(Autonomous, Accredited by NAAC with 'A+' Grade)

B.Tech VII Semester Regular/Supplementary Examinations, October 2026

FUNDAMENTALS OF MANAGEMENT

(EEE)

Maximum Marks: 60 Date:26.10.2026 Duration: 3 hours

Note: **1.This question paper contains two parts A and B.**
2. Part A is compulsory which carries 10 marks. Answer all questions in Part A.
3. Part B consists of 5 Units. Answer any one full question from each unit.
4. Each question carries 10 marks and may have a, b, c, d as sub questions.

Part-A

All the following questions carry equal marks (10X1M=10 Marks)		Marks	CO	BTL
1.a)	Name any two functions of management.	1M	1	L1
b)	What is a managerial role?	1M	1	L1
c)	What is Decision Making?	1M	2	L1
d)	What is Problem Solving?	1M	2	L1
e)	What is Organizational Design?	1M	3	L1
f)	What is Departmentalization?	1M	3	L1
g)	What is Motivation?	1M	4	L1
h)	What is Leadership?	1M	4	L1
i)	What is Budgetary Control?	1M	5	L1
j)	Mention any two characteristics of effective control.	1M	5	L1

Part-B

Answer All the following questions. (5X10M=50Marks)		Marks	CO	BTL
2	a) Define Management and explain its nature and scope. b) What are managerial roles? Explain the different roles performed by a manager.	5M 5M	1	L1 L1
	OR			
3	a) Discuss the major challenges faced by management in modern organizations. b) Explain the Classical Approach to Management.	5M 5M	1	L6 L2
4	a) What is Planning? Explain the importance of planning in an organization. b) Explain the steps involved in decision making.	5M 5M	2	L1 L2
	OR			
5	a) Explain the steps involved in the planning process. b) Explain the general framework for planning.	5M 5M	2	L2 L2

6	a) What is an organization? Explain the principles of organization. b) Compare the different organizational structures and explain their major features.	5M 5M	3	L1 L4
	OR			
7	a) What is Departmentalization? Explain its importance. b) Explain the Recruitment and Selection process.	5M 5M	3	L1 L2
8	a) Define Leadership and explain its importance in an organization. b) Differentiate between Power and Authority.	5M 5M	4	L1 L4
	OR			
9	a) Explain the different Leadership Styles. b) Explain the role of a Leader as a Mentor and Coach.	5M 5M	4	L2 L2
10	a) Define Control and explain its importance in management. b) Differentiate between Budgetary and Non-Budgetary Controls.	5M 5M	5	L1 L4
	OR			
11	a) Explain the steps involved in the control process. b) Explain the different types of control.	5M 5M	5	L2 L2